

# LEADERSHIP SELF-ASSESSMENT TOOL

This applies to your leadership in general. Please read each of the 10 statements, and circle each one that is true for you. Answer using your first instinct! Do not skip any questions, and do not change any of your answers.

REMEMBER, THIS IS TO HELP YOU GROW.

## LEVEL 1: POSITION

1. The people I work with recognize me as their leader without me reminding them.
2. The people I partner with are individuals, not just an income opportunity.
3. I love what I do in Isagenix most of the time.
4. The position I'm in is an opportunity, not a territory to defend.
5. I accept that people problems are a part of leadership.
6. I inspire others to work above and beyond because I know that I am willing to do so as well.
7. I would like to become a better leader and learn more about leadership.
8. The people I partner with would say that I am easy to work with.
9. I assist and partner with each person I enroll and don't just move on quickly to the next enrollment opportunity.
10. My role in Isagenix is to transform lives, not just rank advance to the next level.

**Total score out of 10:** \_\_\_\_\_

If you scored 8 or higher, you are beginning to master Level 1 and are ready to explore Level 2. If you scored less than 8, then you probably haven't mastered Level 1 yet. Continue to work on this level, as you are only as good as the lowest level you have mastered.

## LEVEL 2: PERMISSION

1. People respect my opinion when they ask for my advice, even when they are outside of my business.
2. I have a strong awareness of my own strengths and weaknesses, so I am not often blindsided in my work.
3. I have a genuine desire to help most people.
4. I think of myself as consistent and steady in my interactions with people on my team and in my community.
5. People on my team know that I am accountable to the things I say I will do because I am trustworthy.
6. All of my team members have a solid relationship with me.
7. The people that I work with would say that I am always likable and pleasant to be around.
8. When errors or problems occur, I take quick action to have candid conversations with team members. I never allow too much time to pass.
9. I have intentionally developed relationships with everyone on my team.
10. I make sure that I consistently lift people up because most people don't receive enough encouragement throughout their day.

**Total score out of 10:** \_\_\_\_\_

If you scored 8 or higher, you think like a Level 2 leader. Note that even if you score higher in other levels, your effectiveness is related to the lowest level you are at. Evaluate what is working well and what is not working well. Circle one or two statements that you are going to improve upon.

### LEVEL 3: PRODUCTION

1. I set goals and consistently hit the targets.
2. I attract good people who want to work with my team.
3. I am seen as an expert in Isagenix, and people want to learn from me.
4. I always set and achieve higher and higher goals for myself and my team.
5. My strong work ethic and performance help to carry my team to higher levels.
6. I do my best at everything.
7. I know that others watch how I perform, and I am comfortable being an example for them.
8. When difficult tasks arise, I know how to problem solve and get them completed.
9. The work that I do is consistent on a daily basis.
10. I have instilled systems and routines in my work that help me perform at a high level.

**Total score out of 10:** \_\_\_\_\_

If you scored 8 or higher, you think like a Level 3 leader. Time to move forward!

### LEVEL 4: PEOPLE DEVELOPMENT

1. I am consistent in providing development training sessions within my team.
2. Even during busy times, I always make room in my schedule for training and development with my team.
3. I take risks by delegating responsibilities to others, knowing it will stretch them.
4. I spend a lot of time mentoring emerging leaders.
5. I have a strong awareness of the strengths and weaknesses of the people I lead.
6. The way I train, develop, and mentor people is unique.
7. I spend more of my mentoring time with people who have the strongest capacity, talent, and potential.
8. People know that I can help them reach new rank advancements within Isagenix.
9. I continuously give feedback to others, not just when there is conflict.
10. People look at my team as one of the best trained in Isagenix.

**Total score out of 10:** \_\_\_\_\_

If you scored 8 or higher, you think like a Level 4 leader. Time to move forward!

### LEVEL 5: PINNACLE

1. I can think of specific people who I have asked to provide me with hard truths, and they know they can do so regularly.
2. Through my influence, I seek to instill values within my organization.
3. I work with my team to map out the course of my organization.
4. I have developed many leaders in my organization who have developed a number of their own leaders.
5. I enjoy communication among a small group of leaders with whom I continue to grow in my own leadership journey.
6. I am still successful and strong in my positive impact.
7. If I ever needed to step aside from my organization, I can think of at least one person who would be ready to step in.
8. I have a level of influence that reaches outside of my own organization.
9. People who are outside of Isagenix reach out to me for leadership advice.
10. I utilize my level of influence for causes that are bigger than me or my organization.

**Total score out of 10:** \_\_\_\_\_

### CALL TO ACTION:

I am committing to MASTER \_\_\_\_\_ Level to grow into \_\_\_\_\_ Level.

### What are my biggest takeaways?

- 1.
- 2.
- 3.